

It Slices, it Dices, and it will Get you a Job!

Check It Out and Pass It Along!



FRAME YOUR ANSWERS TO BEHAVIOR QUESTIONS

(Article posted on LinkedIn 3/15/18)

When a Behavior Question is asked such as *"Tell me a time when you"*

Start each Behavioral Answer by *"Framing your answer"* with:

"When I was a (Job Title) _____ at (Organization) _____ I had a situation where..."

TIPS

- 1) Framing your behavioral answers by starting with your *Job Title* then the *Organization* where you had that position, allows the Interviewer to easily follow along. In addition, HR people like to know which position candidates were in when they learned something.
- 2) Always answer by saying "I" not "We," because they are interested in what you did, not what someone else did. For example, a *Walmart Greeter* might say "We" are a \$500 Billion company; one of the largest in the world and "We" provide great customer service. Yes, but what do you do?
- 3) Use *Meaningful Words*, *Fulfilling Words*, and words which *Clearly Add Value* in describing your experience in an interview or in a résumé.
For a listing of 135 *Meaningful Words*, go to: JohnGoldhamer.com,
"Repertoire of Successful Business Sentences That Get Good Results"
- 4) Do not use *Empty Words*, *Cliché Words*, and words that that have *Insignificant Value* to describe your experience in an interview or in a résumé.

For a listing of 212 *Empty Words*, go to: JohnGoldhamer.com,

"Repertoire of Successful Business Sentences That Get Good Results"

More Job Seekers Tips, Topics, and Tools including Santa's Examples
may be downloaded at: www.JohnGoldhamer.com/JobSeekerTools.html

Check It Out and Pass It Along!